2020-2021 Cocopah APT

FINAL & APPROVED

		Income	Expenses	Net Budget	notes
0	**EXECUTIVE ADMINISTRATION**				
0-1	Administrative				
0-1a	Accounting/Annual Tax filing	$ -	$ (600.00)	$ (600.00)	
0-1b	Attorney fees	$ -	$ -	$ -	
0-1c	Insurance	$ -	$ (500.00)	$ (500.00)	
0-2	Supplies	$ -	$ (500.00)	$ (500.00)	
0-3	Misc	$ -	$ (750.00)	$ (750.00)	Scottsdale Parent Council SPC, card readers, file folders, etc
0-4	Quickbook Expenses	$ -	$ (460.00)	$ (460.00)	
5-11	Stripe Transaction costs				Percentage of transactions processed
5-12	Square Transaction costs				Percentage of transactions processed
1-0	**VOLUNTEER/STAFF SUPPORT (1)**				
1-1	Staff Luncheons + treat days	$ -	$ (1,200.00)	$ (1,200.00)	4 staff luncheons / 2 treat days
1-2	Staff Holiday/Appreciation Gifts	$ -	$ (1,700.00)	$ (1,700.00)	Giving Tuesday: Direct donations go to Holiday Gifts; FB matching $$ goes to Teacher Appreciation
1-3	Volunteer Appreciation/Support	$ -	$ (500.00)	$ (500.00)	
1-4	Sign Up Genius	$ -	$ (275.00)	$ (275.00)	membership
2	**COMMUNITY (2)**				
2-1	Community - CHAP	$ -	$ (1,500.00)	$ (1,500.00)	$1000 Cocopah Scholarship, $500 Chaps project grad donation
2-2	Meet and Greet Orientation	$ -	$ (500.00)	$ (500.00)	
2-3	Celebrate Cocopah		$ (2,500.00)	$ (2,500.00)	Spring Community Event (Teacher, Student & Parents)-Performing arts
2-4	Student Quarterly Socials	$ -	$ (1,500.00)	$ (1,500.00)	$375 per quarter
2-5	8th Grade Moving Up Ceremony	$ 12,000.00	$ (12,000.00)	$ -	
2-6	Giving event to be determined		$ -	$ -	Community Donation event to replace Angel Tree; stay within SUSD
3	**EDUCATION (3)**				
3-1	Poet Merlin (7th grade)	$ -	$ (1,390.00)	$ (1,390.00)	3 way split funding (APT, tax credit & 7th grade parents)
3-2	Teacher Supplies	$ -	$ (11,500.00)	$ (11,500.00)	46 teachers @$250/each
3-3	Classroom Supplies (new):			$ -	
	Agendas for 6th,7th and 8th Grades	$ 8,500.00	$ (3,000.00)	$ 5,500.00	Assumption: $10/agenda sell 850. See QB cost of goods sold for expenses
3-4	Staff Development	$ -	$ (1,000.00)	$ (1,000.00)	a teacher can only use one time / during time off / no subs / $250 max
3-5	Counselor Support	$ -	$ (3,000.00)	$ (3,000.00)	One year increase by $500 in 20/21 SY; character awards, pride buck awards, mental wellness programs
3-5a	Counselor family crisis support		$ (1,200.00)		One year budget item due to pandemic. Max $150 grocery card per family
3-6	Nurse Support	$ -	$ (400.00)	$ (400.00)	
3-7	Performing Arts	$ -		$ -	$2,500/discipline, "use or lose" or redistribute in other Performing Arts
3-7B	Band		$ (2,500.00)		Apply $2000 toward Band Assistant classroom time Salary
3-7C	Choir		$ (2,500.00)		Choir uniform cleaning fees donated to APT ~$900 - $1000 last 2 years
3-7D	Drama		$ (2,500.00)		
3-7O	Orchestra		$ (2,500.00)		
3-8	APT Funded SUSD Salary Support:			$ -	
3-8B	Band Assistant	$ -	$ (5,000.00)	$ (5,000.00)	
3-9	Art Teacher Supplies		$ (500.00)	$ (500.00)	Celebrate Cocopah Exhibit student materials
3-1	Principal Support	$ -	$ (1,000.00)	$ (1,000.00)	usually based on funds from Charros
4	**COMMUNICATION (4)**				
4-1	Directory		$ (600.00)	$ (600.00)	
4-2	Website + Emails	$ -	$ (850.00)	$ (850.00)	typeform ($350 annual) + go daddy ($89.95 for 5 years paid 04-13-2020) + membership toolkit ($450 annual)
4-3	Tax Credit Marketing	$ -	$ (250.00)	$ (250.00)	
4-4	Printing and Communication	$ -	$ (400.00)	$ (400.00)	flyers, newsletters, etc
5	**FUNDRAISING (5)**				
5-1	Ad Sponsorships	$ 1,000.00		$ 1,000.00	Outbound print ad sponsorships
5-2	Back to School-Donations	$ 25,000.00		$ 25,000.00	Reduced approximately 25% from last year actual due to pandemic; name change to Back to School
5-3	Events				
5-3a	19/20 SY Silent Auction **(rebooked)**				Rebooking Silent Auction fundraising event to September 2020 due to COVID-19, includes Teacher Experiences
5-3b	1st Semester (Classroom Holiday Baskets)	$ 3,500.00	$ (500.00)	$ 3,000.00	Baskets auctioned off at Winterfest
5-3c	2nd Semester (PNO/Silent Auction)	$ 15,000.00		$ 15,000.00	Parents Night Out + Silent Auction, Spring '21 (include Teacher Experiences?)
5-3d	Event TBD if any	$ -		$ -	Read-a-thon (removed)
5-6	Corporate Matching	$ 5,000.00		$ 5,000.00	Corporate Business Matching: Intel, Honeywell, Go Daddy, etc.
5-7	Passive Fundraising				
5-7F	Frys	$ 1,500.00		$ 1,500.00	annual renewal required
5-7AP	Amazon Smile	$ 500.00		$ 500.00	
5-7CG	Cocopah Gathers (monthly restaurants)	$ 2,000.00		$ 2,000.00	
5-7TN	Tuft and Needle	$ 400.00	$ -	$ 400.00	
					Printed Directory (removed)
5-8	Other	$ -		$ -	
5-9	Trivia Night	$ 2,500.00		$ 2,500.00	Spring '21
5-10	Student Store:			$ -	
5-10SW	Spiritwear	$ 4,500.00	$ (2,000.00)	$ 2,500.00	See cooresponding QB cost of goods sold for expenses
5-10PE	PE Uniforms	$ -	$ -	$ -	PE uniforms handled by cocopah front office
	LIABILITIES (OTHER)				
	Encumbrance to SUSD FY 20-21				Assuming $5000 to Band assistant. Accounted in 3-8B
			$ (1,000.00)		Scholarship Award Claire Hsu-ASU Barretts Honor College
	Encumbrance to SUSD FY 19-20		$ (1,200.00)		Funding for campus bench gifted by Class of 2019 (surplus from Moving Up events); not to exceed $1200.00 for bench, plaque and installation
	Total Liabilities				
	SUB-TOTALS:	**$ 81,400.00**	**$ (69,275.00)**	**$ 25,525.00**	*2019 Income $68,667 Expenses $35,932 (ESTIMATES NOT COMPLETE YET)*
					2018 Income $59,834 Expenses $45,408 (ESTIMATES)
					2017 Income $75,955 Expenses $133,000
	GIFTING REQUESTS (one time)				2016 Income $49,971 Expenses $134,447
	Cafeteria Blinds ($15,000 on hold)		$ -	$ -	2015 Income $81,695 Expenses $72,444
					2014 Income $82,001 Expenses $42,021
					2013 Income $80,606 Expenses $38,738
	TOTALS:	**$ 81,400.00**	**$ (69,275.00)**	**$ 25,525.00**	
	PASS THROUGH ACCOUNTS				
	6a Choir				
	6b Musical				